Appendix C Pricing Index
DIR-TSO-4194
The Wilkins Group, Inc.

Brand/CATEGORY	DESCRIPTION	MSRP	UNIT Per	DIR Discount % off MSRP *
ACCESSIBILITY	Accessibility	$100.00	HOURLY	25.00 %
WEBSITE DESIGN/DEVELOPMENT	Copyright Editor/Technical Writer & Quality Assurance	$40.00	HOUR	25.00 %
WEBSITE DESIGN/DEVELOPMENT	Database Analyst	$120.00	HOUR	25.00 %
WEBSITE DESIGN/DEVELOPMENT	Graphics Designer	$65.00	HOUR	25.00 %
WEBSITE DESIGN/DEVELOPMENT	Programmer Level I	$85.00	HOUR	25.00 %
WEBSITE DESIGN/DEVELOPMENT	Programmer Level II	$105.00	HOUR	25.00 %
WEBSITE DESIGN/DEVELOPMENT	Project Manager	$110.00	HOUR	25.00 %
WEBSITE DESIGN/DEVELOPMENT	Technical Architect	$75.00	HOUR	25.00 %
WEBSITE HOSTING	Linux/Unix/Apache Server (unlmited*)	$4,000.00	ANNUALLY	25.00 %
WEBSITE HOSTING	Linux/Unix/Apache Server (up to 200GB)	$2,000.00	ANNUALLY	25.00 %

Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.